

Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

+ 14.1%

- 1.5%

- 1.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	71	81	+ 14.1%	856	789	- 7.8%
Closed Sales	67	66	- 1.5%	527	409	- 22.4%
Median Sales Price*	\$161,300	\$158,800	- 1.5%	\$140,086	\$147,700	+ 5.4%
Percent of Original List Price Received*	92.3%	92.5%	+ 0.3%	92.4%	92.3%	- 0.1%
Days on Market Until Sale	101	81	- 19.9%	107	102	- 4.5%
Inventory of Homes for Sale	481	434	- 9.8%	--	--	--
Months Supply of Inventory	7.9	8.9	+ 13.0%	--	--	--

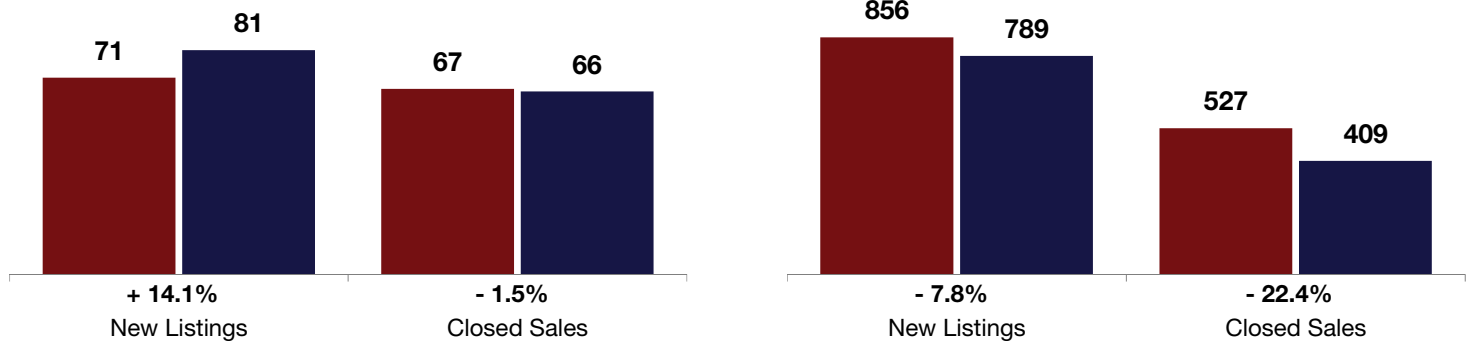
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.