

Local Market Update – October 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

- 14.6%

+ 14.3%

+ 11.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

October

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	82	70	- 14.6%	938	859	- 8.4%
Closed Sales	70	80	+ 14.3%	597	492	- 17.6%
Median Sales Price*	\$143,898	\$160,500	+ 11.5%	\$140,450	\$153,400	+ 9.2%
Percent of Original List Price Received*	93.6%	92.0%	- 1.7%	92.6%	92.3%	- 0.3%
Days on Market Until Sale	96	78	- 18.1%	106	99	- 6.6%
Inventory of Homes for Sale	466	419	- 10.1%	--	--	--
Months Supply of Inventory	8.0	8.6	+ 7.5%	--	--	--

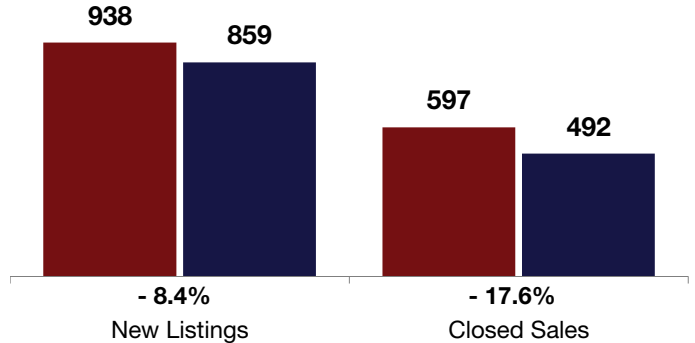
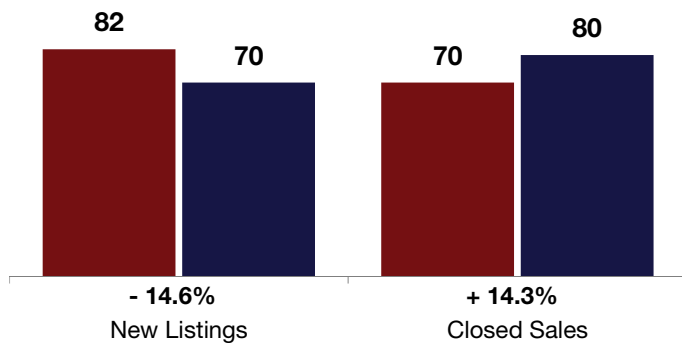
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.