

Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

+ 91.7%

Change in
New Listings

+ 81.8%

Change in
Closed Sales

+ 0.3%

Change in
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	36	69	+ 91.7%	93	162	+ 74.2%
Closed Sales	22	40	+ 81.8%	62	71	+ 14.5%
Median Sales Price*	\$139,543	\$139,960	+ 0.3%	\$136,605	\$146,000	+ 6.9%
Percent of Original List Price Received*	89.7%	91.1%	+ 1.5%	88.7%	91.0%	+ 2.6%
Days on Market Until Sale	128	107	- 16.8%	134	113	- 15.9%
Inventory of Homes for Sale	225	258	+ 14.7%	--	--	--
Months Supply of Inventory	7.2	7.8	+ 7.5%	--	--	--

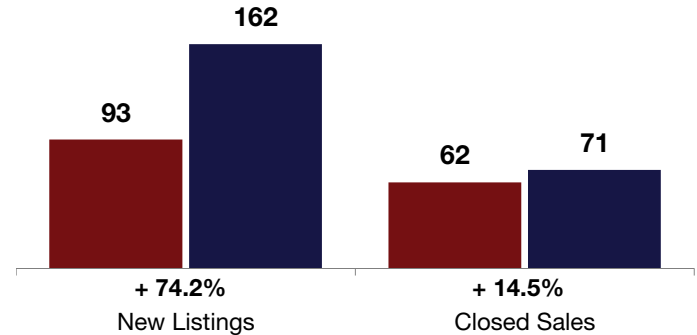
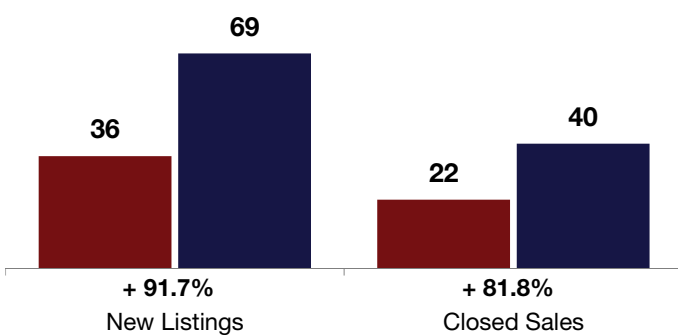
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

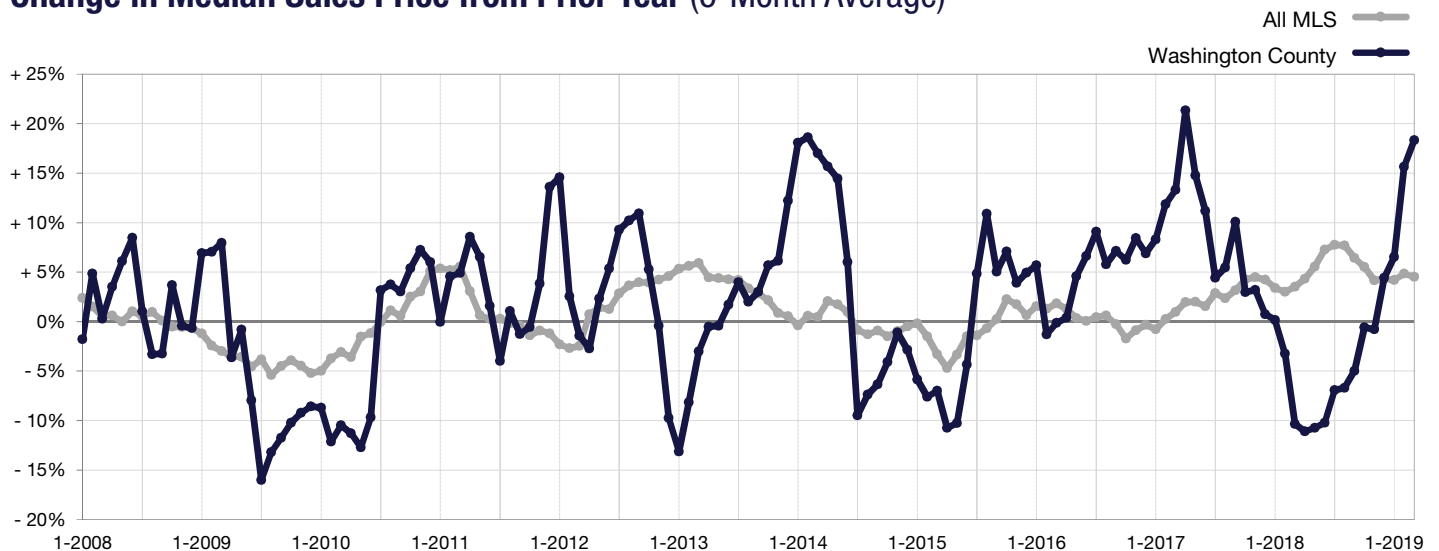
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.